

State of the Nonprofit Sector

COMMUNITY FOUNDATION

of Central Florida

...elevating the exchange between Central Florida's donors
and nonprofit organizations by bringing you . . .

DONOR | EDGE®

Smarter giving. Better results.

The New Marketplace



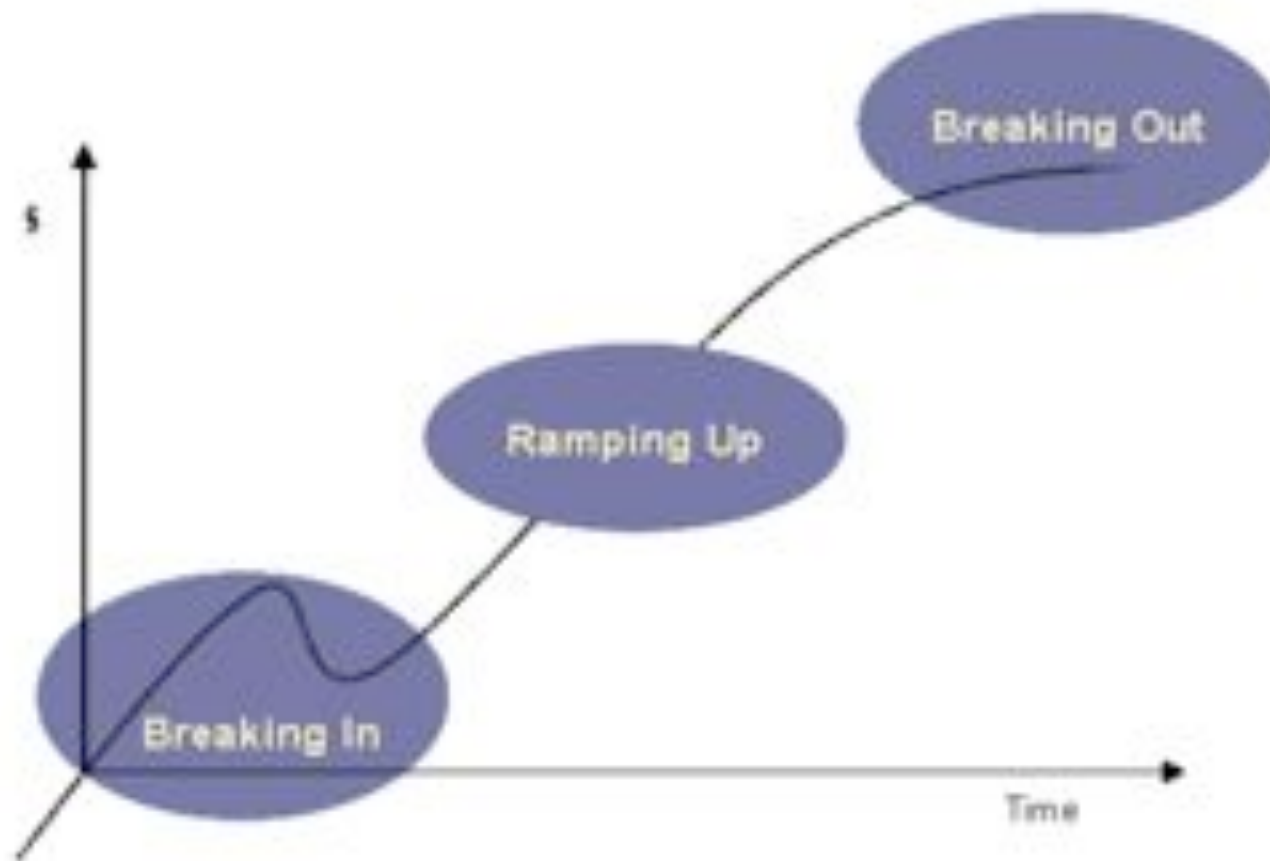
The Bad News is Not the Economy!



- Florida ranks 49th in the percentage of citizens who volunteered
- Florida ranks 37th in the percentage of its citizens who worked with others to address a community issue.
- Florida is 44th in the nation in the percentage of its citizens who contributed at least \$25 to charity in 2008.
- The Central Florida region ranks 46 out of 50 for all the civic benchmarks.

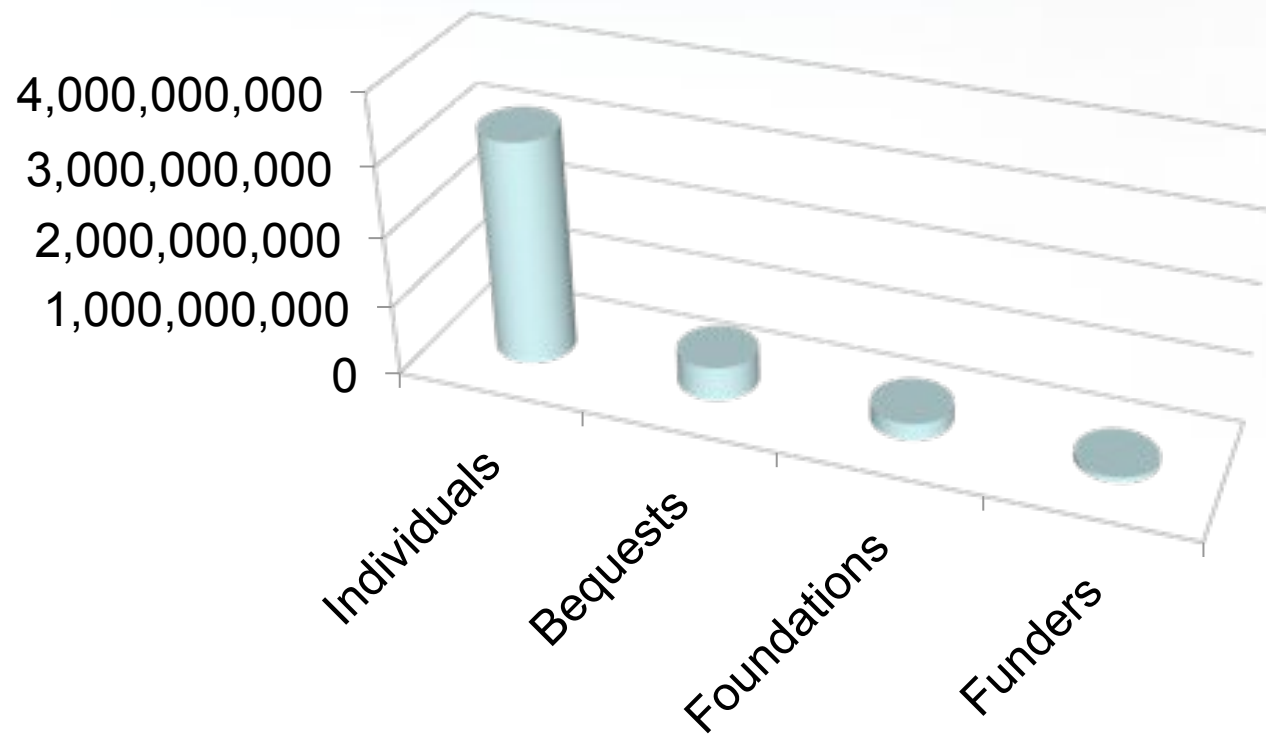
* 2009. The Florida Joint Center for Citizenship and National Conference on Citizenship - Washington, D.C.

The History of a Bad Market Decision



Business/Foundation Giving Less than 8%

2008 Central Florida Giving



The Marketplace is **Bigger** than you think!

- Florida is home to 71,000 Nonprofit Organizations providing healthcare, education, arts and culture, social services. Central Florida has approximately 4,000 (registered and unregistered)
- Individuals, foundations, and corporations gave approximately \$17 billion to nonprofits in 2007. \$4 billion was contributed in Central Florida. 80% came from individuals, 12% from bequests, and 8% from foundations, corporations and other grantmaking organizations in 2008.
- 75% of Floridians make a gift to charity in 2007.

The Good News is that while donors are on the sidelines – Philanthropists are Active!

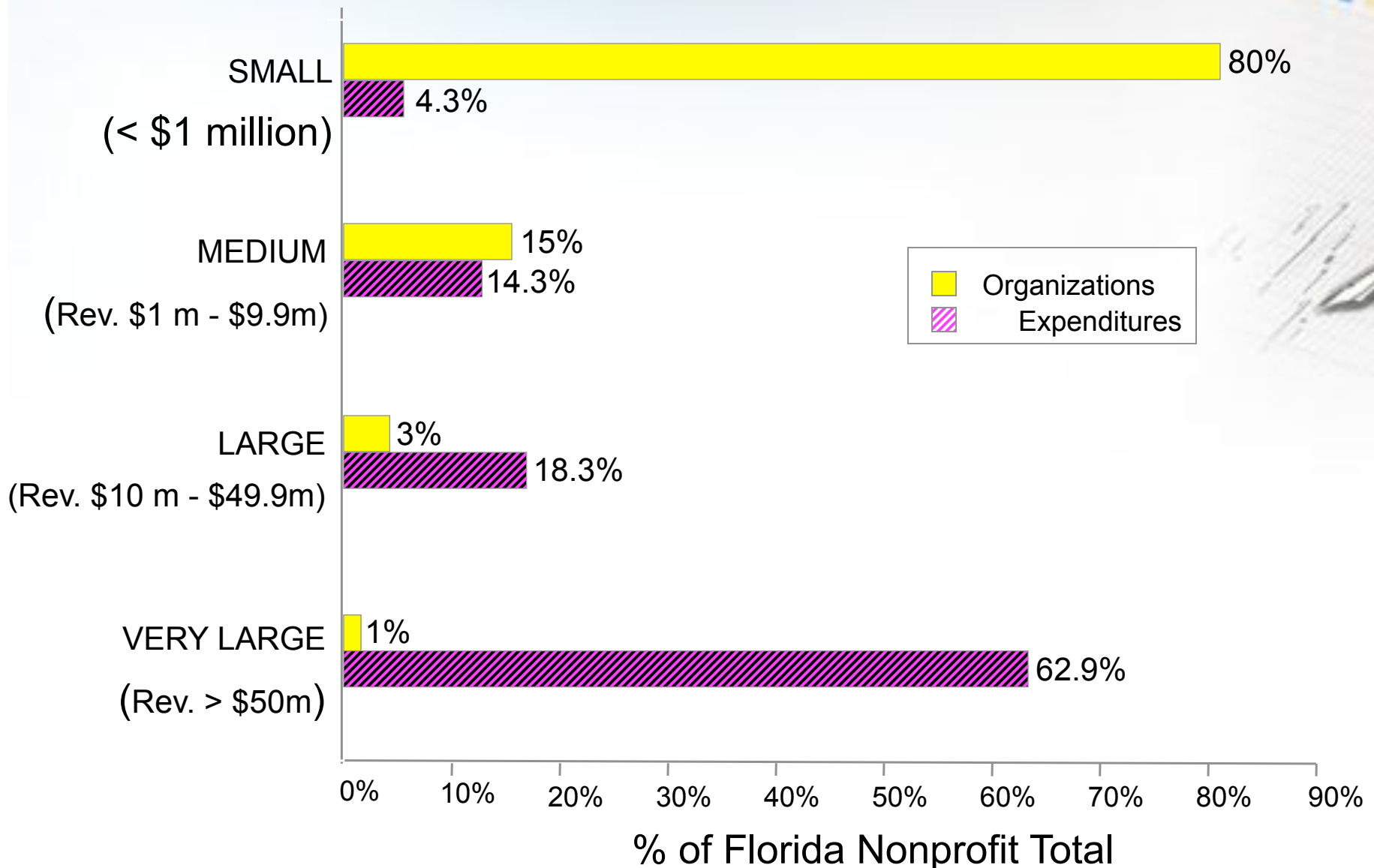
“ In spite of these bad marks, the Community Foundation has seen an increase in planned giving beginning in October of 2009. ”

* CFCF March 2010 Newsletter www.mycfcf.org





A DIVERSE SECTOR: ORGANIZATIONAL SIZE





New Marketplace is Emerging

New Image, New Language, New Ways to
Target Investors, and ...

New Jobs for Board Members

Now nonprofit business models must focus on
“making a market” rather than “market share”

Sustainability is as critical as mission!

Old School Donor Pyramid

Cultivating Constituents...

Estate or Planned Giving

Bequests
Planned
Gifts

Investment



Major Gifts

Endowment Campaigns
Capital and Special Campaigns
Major Gifts from Individuals
Major Gifts from Corporations
and Foundations

Involvement



Annual Giving

Volunteer-Led Annual Giving Campaigns
Activities, Benefits, and Special Events
Groups, Guilds, and Support Organizations
Membership and Membership Associations
Direct Mail Testing, Acquisition

Interest





Donors, Philanthropists, Funders: The New Community Investors

WHAT DOES THE FUTURE HOLD?

Investable Characteristics



1. Clear, inspiring and compelling mission.
2. Strategically comprised, focused and productive board.
3. Compelling and rational strategic plan.
4. Impressive track record.
5. Highly effective and principled Executive Director with excellent leadership and management skills and reputation.
6. Competent, committed and diverse staff who hold positions that maximize their strengths and compensate for their weaknesses.
7. Effective and efficient management systems that are appropriate for the current stage of growth of the organization.

Source: Jeff Nugent; Development Training Institute 2009

Investable Characteristics



8. High quality communications, both the strategy and the presentation of the organization's brand image.
9. Critical mass of stakeholders that are congruent with the strategic plan.
10. Office and equipment that is consistent with the image, the management and the program delivery requirements of the organization.
11. A "leader development culture" where each individual understands and is committed to the mission, strategy and goals, is supported in their professional growth, and is accountable for their performance.

Source: Jeff Nugent; Development Training Institute 2009

Investable Characteristics

12. Funding that is:

--Diverse by type of source e.g., foundations, corporations, government, endowment, annual campaign, income producing vehicles and program related investments.

--Balanced by type of use, e.g., program delivery, management, capacity building (systems development and financial strength), innovation and mission orientation.

--Renewable, e.g., multi-year, regular/annual, and/or and a base of funds that generate income

--Aligned with the organization's strategy

--Effectively and efficiently uses the board, stakeholders and executive director to create opportunities and successfully secure resources.

Source: Jeff Nugent; Development Training Institute 2009

Nonprofit Sector Investors

A New Targeting Approach ...

Targeting Constituents...

Emotion

Connection

Seek ROI

Concern

Ability to Invest

Capacity



FIVE Living Generations



GI /Depression
Generation
Silent Generation
Baby Boomers
Generation X/Baby
Busters
Millennials



Connecting with the New Investors

New Language

Donors vs Investors (fundraising vs. philanthropy)

NPO vs Social-Benefit Company

Outcomes vs Impact

Board Members vs Volunteer Leaders

Mission vs Value

Gift/Charity vs Investment (in community)



New Marketplace

- Increased demand for information to assess how well the organization is run and is achieving goals
- Increased demand for performance and impact information
- Increased demand for clear descriptions of mission and strategies and articulation of the logic used

Source: The Nonprofit Marketplace: Bridging the Information Gap in Philanthropy.
McKinsey & Company 2008



New Marketplace

“Increasingly strategic or outcome-oriented philanthropy by affluent donors, i.e., those with annual household incomes of \$200,000 or more. This group is highly likely to research causes online and more likely to work with intermediaries (e.g., financial and philanthropic advisors, donor advised funds), thus making them easier to reach at scale.”

Source: The Nonprofit Marketplace: Bridging the Information Gap in Philanthropy.
McKinsey & Company 2008

Make a difference in your community!

Start here: www.MyCFCF.org



Brought to you by:

COMMUNITY FOUNDATION
of Central Florida



COMMUNITY FOUNDATION
of Central Florida

What is the DonorEdge Knowledge Base?

An online philanthropy “search engine.”

Users log in and search a database of hundreds of organizations by name or program area.

Each nonprofit portrait provides consistent, objective information, including detailed financial, operational and programmatic data.

Redefining community philanthropy for an online world.



What do Investors want to know about your organization?

DonorEdge Portraits Consist of:

General Information

- Contact Information
- Web site
- Mission, Impact, Needs, Background, Executive Director and Board Chair Statements

Management and Governance

- Board Information
- Staff Listing and numbers
- Structure
- Comments

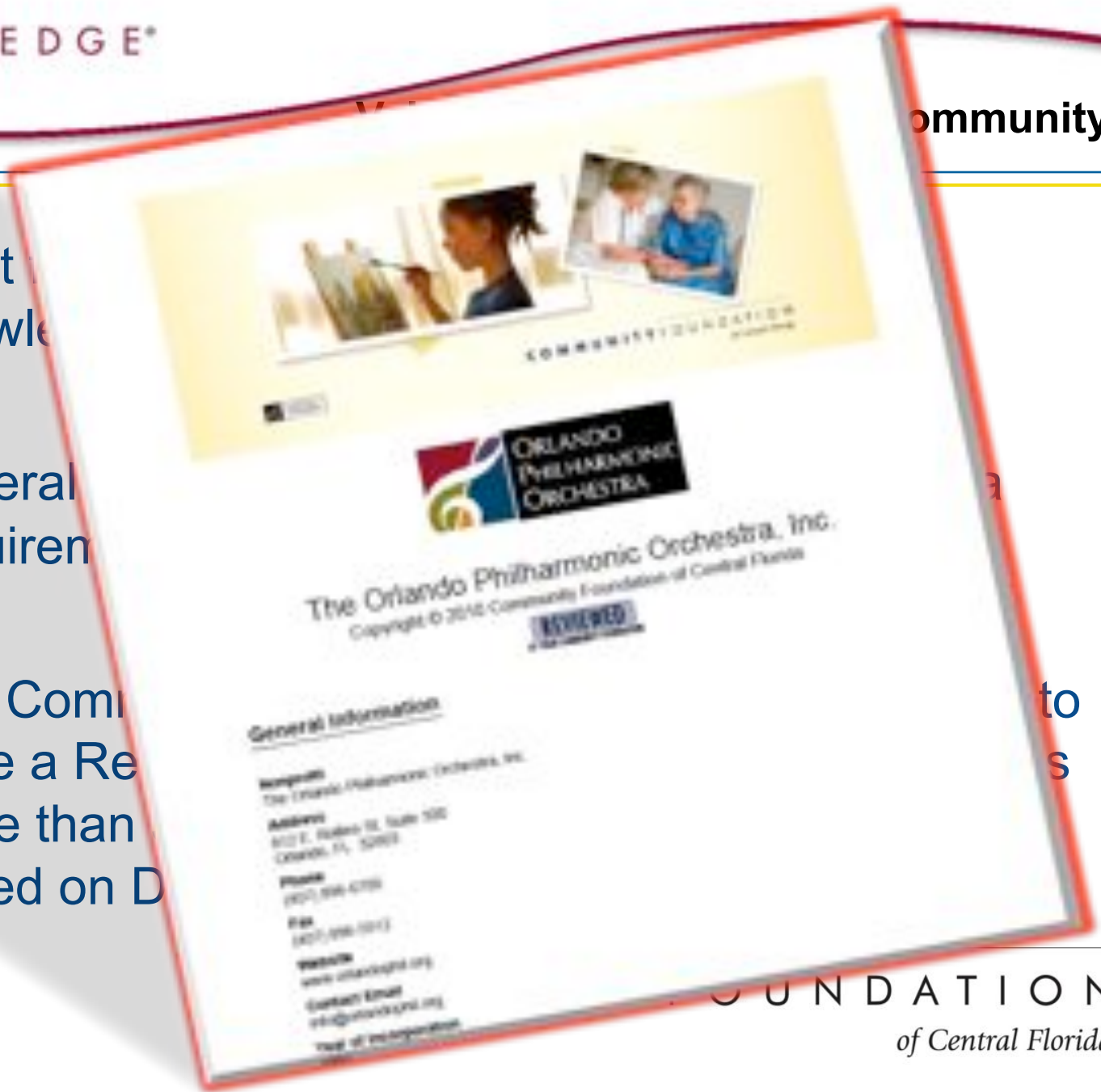
Financials

- Budget
- Endowment
- Capital Campaign
- Breakdown of Revenue and Expenses for the last 3 years
- Comments

Programs

- Top 5 programs
- Descriptions
- Target populations served
- Outcome information
- Comments

- ❖ Most knowledge
- ❖ Several requirements
- ❖ The Community have a Reputation more than based on Donations



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PHILANTHROPY MATTERS
COMMUNITY FOUNDATION
of Central Florida
May 2010

Three Myths About Nonprofits in Central Florida

The nonprofit sector in Central Florida is the core of our quality of life. Nongrofts are responsible for providing critical services in education, healthcare, arts and culture, social services, and the faith-based community.

The Community Foundation's "Make a Difference" Campaign is in full swing and since the launch of our new knowledge base found at www.MyCFCF.org, we've learned a few facts about the nonprofits in the region - our community - that you might find interesting.

One year ago we set out to build a transparent portrait for every nonprofit in Central Florida. Today, we are more than half way there. Of the organizations in the growing Community Foundation knowledge base, the average nonprofit board in Central Florida has 12 members. A recent study shows one in twenty-eight Central Floridians serve on a nonprofit or religious board or committee and more than 10,000 Central Floridians are volunteer leaders in core nonprofits that provide key quality of life services in the region.

As important as nonprofit organizations are to Central Florida's quality of life, the sector is very misunderstood. To dispel more misconceptions, here are three common myths about nonprofit organizations.

Myth #1
The nonprofit sector is small and insignificant.



Putting Knowledge to Work

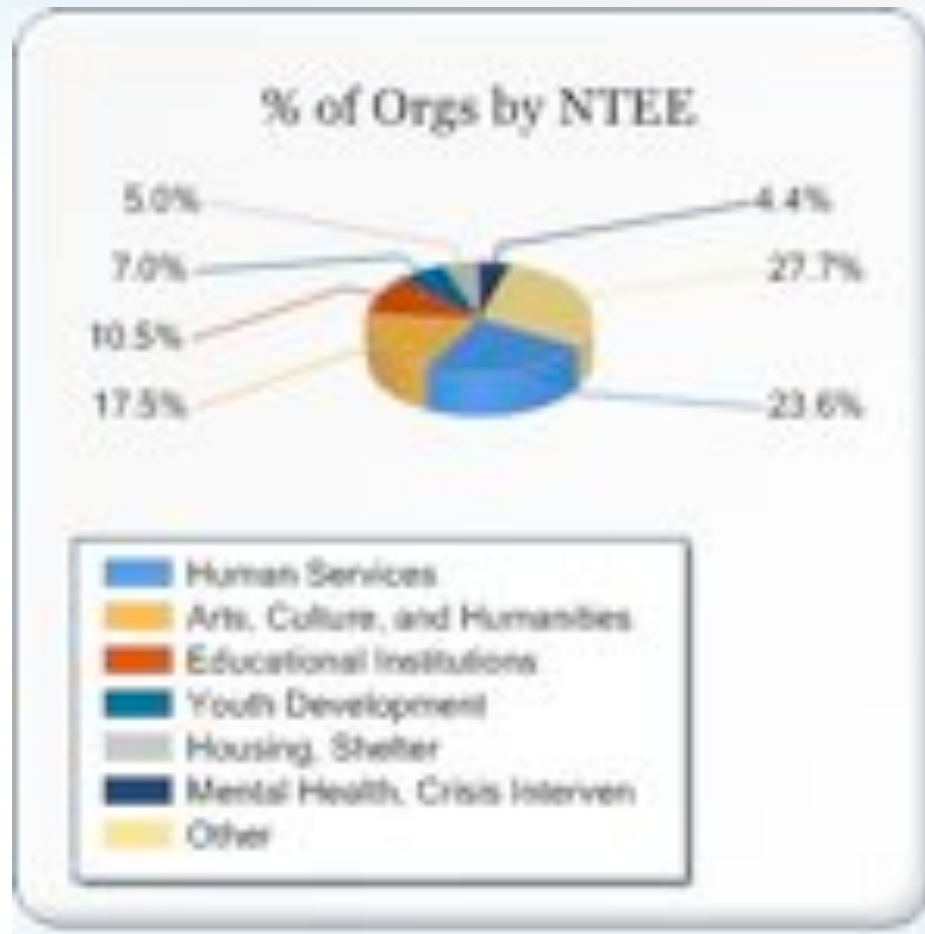
Importance of the Nonprofit Sector in Central Florida

- 80,000 people employed in the region
- 4,000 community-based organizations. 1200 of which have 501c3 status. 750 are active.
- More than \$4 billion in revenues

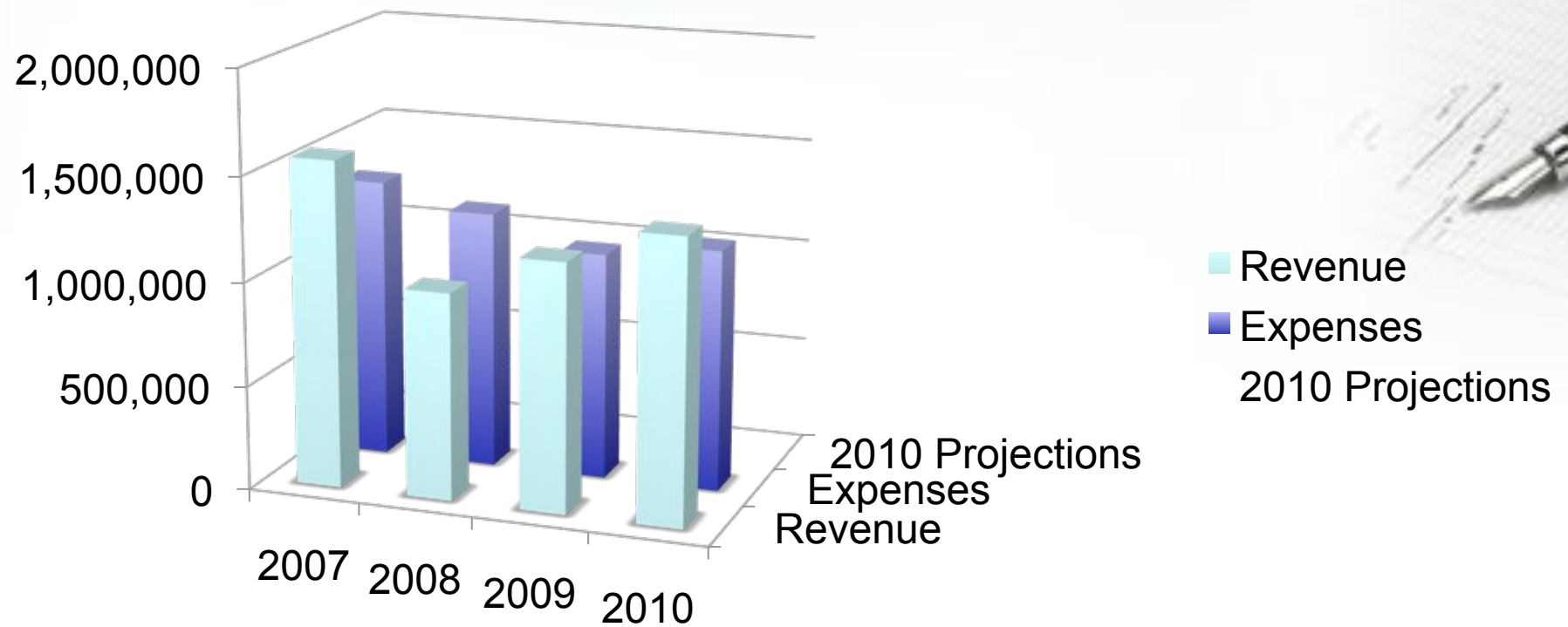


Knowledge Base Composition

- 450 portraits in progress
- Data from 375 available
- Other includes: Advocacy, Environmental, and Faith-Based

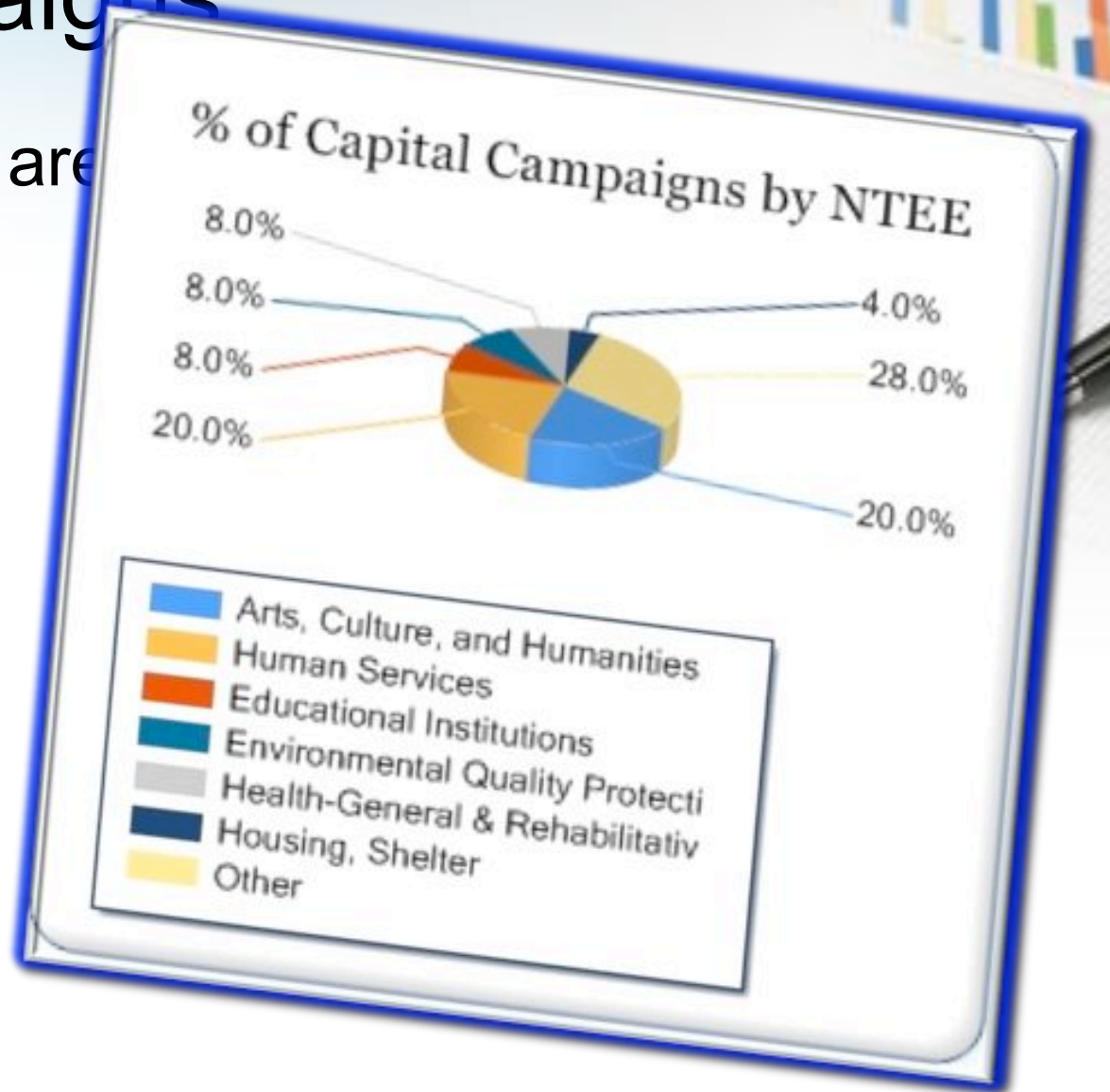


Revenue & Expenses for Knowledge Base Organizations



Capital Campaigns

- 13% of nonprofits are
- \$3.2 million is the average ask
- \$56 million raised in 2009



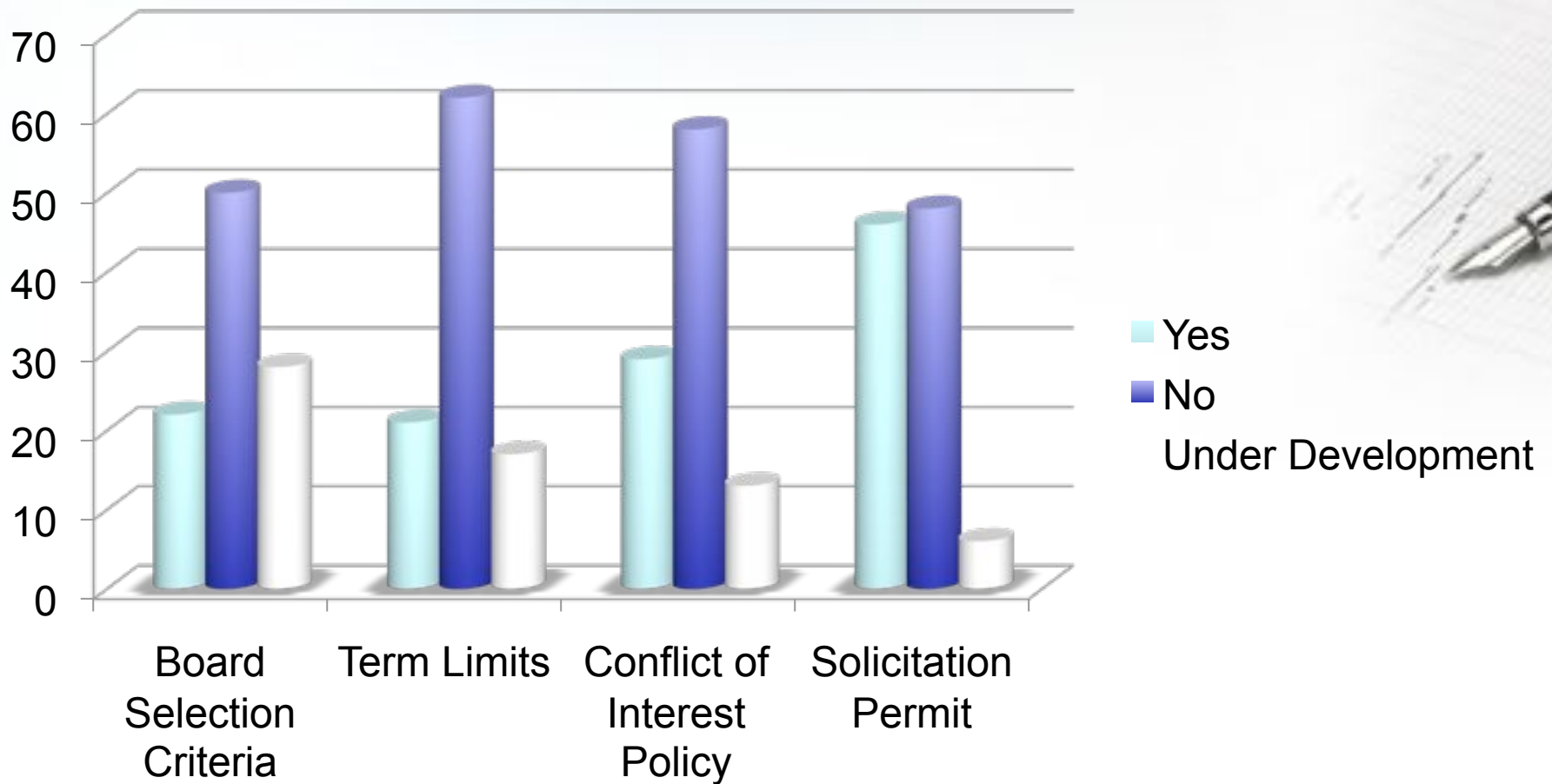
Governance

- Average Board size in Central Florida is 12
- 18,000 play the role of a volunteer leader on a Board, committee, task force, or project
- Average Board Meeting attendance is 71.6% up from an expected 51.5%



Selected Elements of Governance

facing the facts



Management

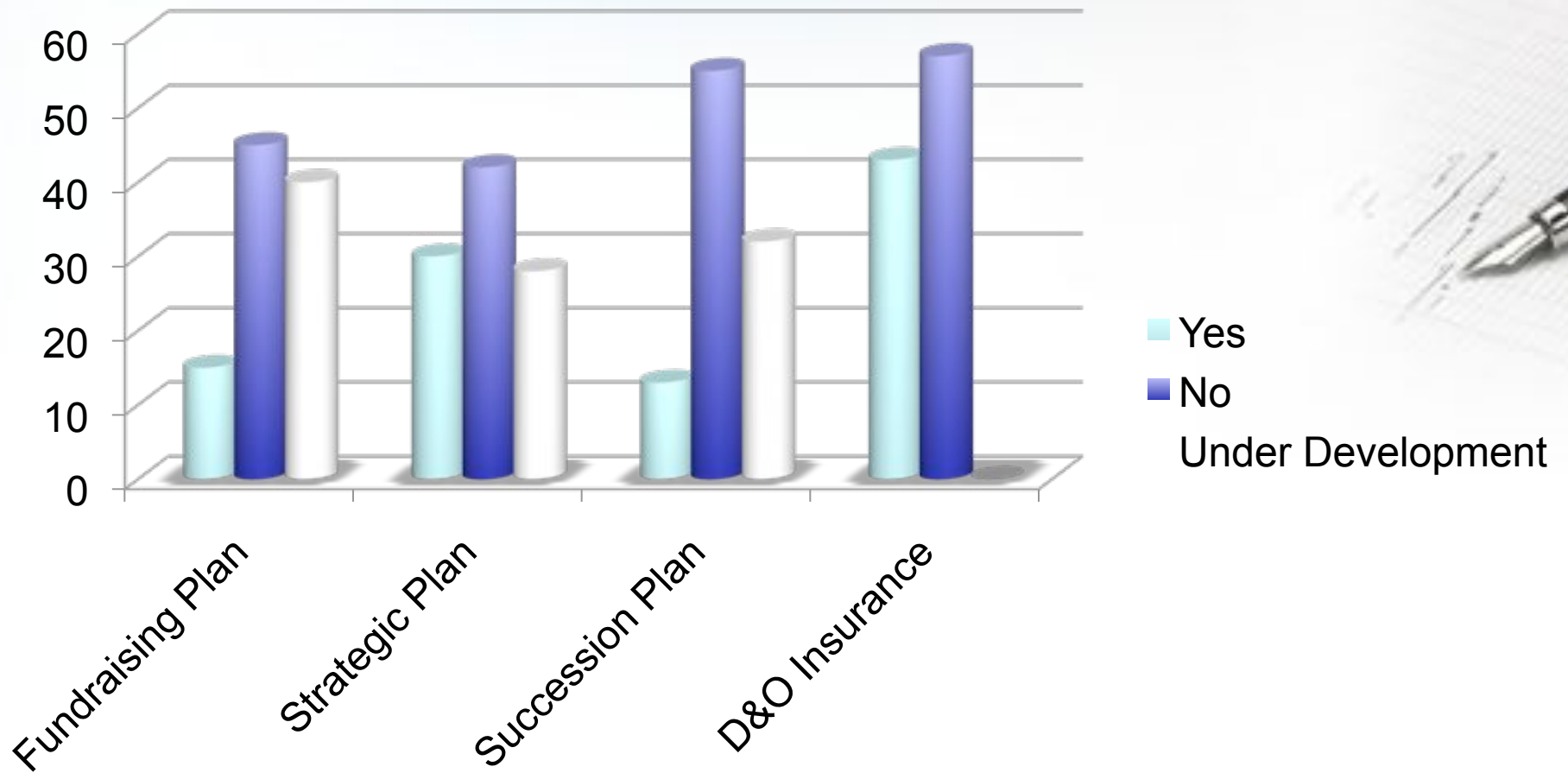
facing the facts

- Only 51% of CEOs get an annual performance review
- Only 38% conduct an annual performance review of senior staff
- Average Annual CEO Total Compensation is \$91,000
- Staff retention rate averages 79.7%
- Operational Policies 29%



Selected Management Elements

facing the facts



Value to the community

- ❖ Comprehensive information: Quality, detailed information about nonprofits working in their community, what the programs are, and what kind of an impact they have.
- ❖ Access to Transparent Information about programs and organizations.
- ❖ Easy opportunity to make an investment.

Value to You

- ❖ Creating a New Marketplace where your organization can be found by investors, funders, and grant makers.
- ❖ Benchmark your own performance against the marketplace with the ability to compare and contrast.
- ❖ Free online gift transactions: Credit Card, DAF Grant Recommendations, and Links to your Web Site.



Find Nonprofits

[Find](#) [Learn](#) [Give](#)[Giving Cart: Empty](#)[Contact Us](#)[Home](#)[Help?](#)Make a difference in
your community!Start here: www.MyCFCF.org**COMMUNITY FOUNDATION**
*of Central Florida*Request a Portrait for
your NonprofitLearn More About Ways
to Give**REVIEWED**

BY THE COMMUNITY FOUNDATION

The Community Foundation of Central Florida works with local charitable organizations to provide you with updated and reviewed information. Look for the "Reviewed" icon for the most current information about a particular organization.

Find - What type of organization do you want to assist? What issues are important to you? You can discover charitable organizations working in the areas that interest you and contact them about volunteer opportunities. Start your search now by clicking [here](#).

Learn - See what issues are affecting our community and learn about the organizations that are working in these areas by clicking [here](#).

Your Areas of Interest[Manage Areas of Interest](#)

You have no areas of interest defined

Your Favorite Nonprofits[Manage Favorite Nonprofits](#)

You have no favorite



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of Central Florida

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Learn – See what issues are affecting our community and learn about the organizations that are working in these areas by clicking [here](#).

Give – During this holiday season, let us help you give with confidence. Use the Community Foundation of Central Florida's knowledge base to research an organization by clicking [here](#).

To check out other tools for making a difference through your charitable giving, click [here](#).

Your Areas of Interest

[Manage Areas of Interest](#)

You have no areas of interest defined

Your Favorite Nonprofits

[Manage Favorite Nonprofits](#)

You have no favorite organizations



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Hundreds of charitable organizations are working together to make a difference in Central Florida. Select a topic below that interests you to learn more. Then, decide if you want to give your time, talent, or treasure to an organization involved in the process.

[Transparency - Giving with Confidence](#)

[Volunteering](#)

[Charitable Organizations](#)

[Performing Arts Center](#)

[Parramore Kidz Zone](#)

[Homelessness](#)

Parramore Kidz Zone

Parramore Kidz Zone is a nationally recognized program operating in Orlando's highest poverty neighborhood. The program is designed to reduce high school drop-out rates, juvenile crime, and teen pregnancy. Independent evaluations show it has been effective at achieving these goals. The initiative is implemented by a coalition of nonprofit and faith-based groups, government agencies, and neighborhood residents, with leadership provided by the City's Mayor.

[Read more](#)

[Category Search](#)

[View Organizations](#)

[Send to a Friend](#)

Advanced Search

- Are you interested in giving your time or talent as a volunteer to a Central Florida charitable organization?
- Do you want to know more about a particular Central Florida charitable organization?
- Are you looking to make a gift to a charitable organization that you already know or to an organization working in a particular area?

You can start your search for all of the above here.

If you know the name of the charitable organization you're looking for, enter it in the 'Organization Name' field. You can also enter a partial name. If you're having trouble finding an organization or aren't sure about the organization's correct name, try using a keyword. If you enter multiple keywords, separate them by spaces, not commas. If you know the city, state, or zip code, you can search by any one of those fields also. Zip code searches will retrieve the smallest group of nonprofits, with city and state retrieving larger groups, respectively.

Finally, if you don't have a specific organization in mind and you want to find one that works in a certain mission area, under 'Organization Classification,' click on the 'Major Area' dropdown field and select the area of your choice. If you want to search on a more specific area, after you have selected the 'Major Area,' click on the 'Minor Area' dropdown field and select the area of your choice.

Organization Name

Keywords

City

State

Zip Code

Organization Classification

Major Area

Please select major code if required

Minor Area

Please select minor code if required

[Back to Search Results](#)

Winter Park Day Nursery, Inc.

REVIEWED
BY THE CHARITABLE FOUNDATION

[Donate Now](#)

Overview

- General Information
- Statements and Search Criteria
- Programs
- Management
- Governance
- Financials
- Other Documents
- Donate Now



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RELATED INFORMATION

Volunteering

There are hundreds of opportunities to give your time and talent to a charitable organization in Central Florida. Start your search here. Step 1: Learn about an organization's mission and programs. Step 2: Contact the organization (s) that interest you to learn about possible volunteer opportunities.

Overview

Mission Statement

Winter Park Day Nursery provides a secure, nurturing, educational environment that is affordable and supports family diversity.

Vision Statement

The Winter Park Day Nursery will build a

Programs

Early Childhood Education

Parenting Education

[View Program Details](#)



Primary Phone
(407) 647-0505

Primary Fax
(407) 647-0518

Web Site
Click to visit nonprofit website

Contact Email
execdirector@winterpark...

CEO/Executive Director
Ms Judith E Nelson

Board Chair
Mr David Isaacson

Board Chair Company Affiliation
Smith Barney

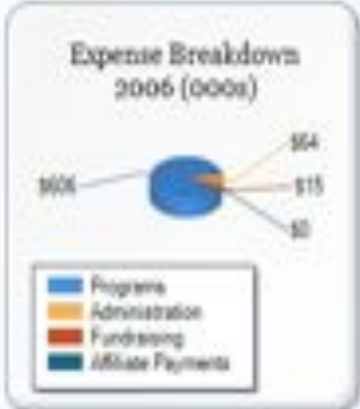
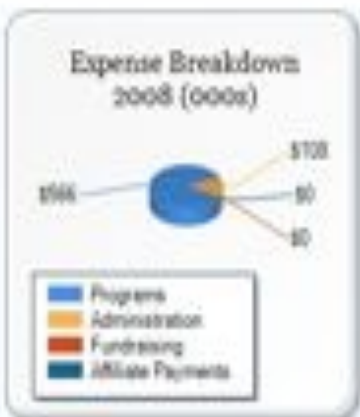
Board Members
View

Year of Incorporation
1946

Former Names

Organization received a competitive grant from the community foundation in the past five years
Yes

Financials



For more details regarding the organization's financial information, select the financial tab and review available comments.

Projected Revenue
\$648,173

Projected Expenses
\$648,173

healthcare, Arts and Culture, Education, and the Faith-based community. Charitable organizations are categorized based on their mission and area of work. You can search for charitable organizations working in a particular sector to find an organization doing work that interests you.

Transparency: Giving with Confidence

Transparency and access to information are critical elements of the decision making process for many donors today. Individuals will often research an organization before deciding where to invest their time, talent, and treasure. Likewise, giving with confidence can only happen when you have access to the information you need to make an informed decision. All of the

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Nonprofit Profile

http://rctf.guidestar.org/NonprofitProfile.aspx?OrgId=2690

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Economic Science Carbon, Inc. Nonprofit Profile

Lutheran Counseling Services, Inc.

REVIEWED
By Your Charitable Contribution

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RELATED INFORMATION

Volunteering
There are hundreds of opportunities to give your time and talent to a charitable organization in Central Florida. Start your search here. Step 1: Learn about an organization's mission and programs. Step 2: Contact the organization (s) that interest you to learn about possible volunteer opportunities.

Charitable Organizations
Charitable organizations fall into 5 general sectors - Social

Overview

General Information

Statements and Search Criteria

Programs

Management

Governance

Financials

Other Documents

Donate Now

Nonprofit
Lutheran Counseling Services, Inc.

Address
1505 Orchid Avenue
Winter Park, FL 32789

Primary Phone
(407) 544-6690

Primary Fax
(407) 544-6882

Web Site
Click to visit nonprofit

Programs

Counseling

Life Changes: Mental Health Services for Older Adults

Health Ministry Resource

Counseling

Since its inception in 1987, LCS has provided therapy services for individuals, couples and families to thousands of Florida residents regardless of race, creed, sex, religion, or national origin. A well-qualified professional staff offers a variety of mental health services for the whole person (mind-body-spirit). With community help these services are open to everyone regardless of financial status. With over 90% receiving subsidized care, the counseling service truly seeks to fulfill its mission of outreach to Central FL.

Each therapist is dedicated to a God of care and grace and providing the highest quality therapy services (website: LcsFL.com). The agency is the only nationally accredited pastoral counseling organization in Central FL. LCS is a Service Center of the American Association of Pastoral Counselors (aapc.org).

Budget
\$365,000

Category
Mental Health, Substance Abuse / Outpatient Mental Health Treatment

Population Served
General Public/Unser/Fla / /

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Nonprofit Profile

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Economic Science Cartoon, Inc. Nonprofit Profile

Contact Email
admin@cflcsl.com

CEO/Executive Director
Rev. Dr. Melvin K. Jacob

Board Chair
Mr. James Demark

Board Chair Company Affiliation
Mental Health Resource Center

Board Members
View

Year of Incorporation
1990

Former Names
Lutheran Counseling Services of Central Florida, Inc. (1990)

Organization received a competitive grant from the community foundation in the past five years
Yes

Program Short-Term Success
A significant amount (i.e., a dozen each week) of therapy cases involve crisis management. Intervention involves assessment of suicidal and homicidal risks. Life paralysis and depression are often present. Medication referral may occur. To our knowledge since 1987 with tens of thousands of sessions, no clients who have come to LCS have physically hurt themselves or someone else. The effects of on-going therapy are reflected in the annual Client Satisfaction Survey.

Program Long-Term Success
The long-term success and community confidence of LCS' therapy services are demonstrated by over two decades of providing care and dependability to Central Floridians. This longevity, stable leadership and growth of staff and service illustrate quality assurance and reliability for all who come. There are 5 locations throughout Central FL to serve residents who come from all walks of life, all socio-economic levels, and all faith perspectives. Annual client surveys are randomly given to those who come. These are confidential. They consistently show that 100% (or close to it) say they are treated with respect, dignity, and fairness. A high percentage (90-95%) say they have benefited from the therapy with a positive experience that has resulted in desired life changes. Indicative of these objective findings is that a majority of people who come are referred by a previous client or a trusted referral source who has had first hand experience with LCS.

Program Success Monitored By
LCS has an internal and external monitoring process. The clinical staff monthly receives consultation and supervision from a psychiatrist. Clinical notes are periodically examined to meet professional accreditation. All aspects of operation (i.e., annual Independent CPA Audit) receive external oversight. The Annual Client Satisfaction Survey provides direct feedback on the effects of LCS' therapy for individuals and families.

Examples of Program Success
Although specific examples must be confidential, successes are found with (a) marriages on the edge of divorce now on-track and functioning, (b) individuals stuck in malaise now meeting their creative potential, and (c) families filled with discord living with respect and trust of one another. The indication of success is the request for services with a new satellite (3/09) and 5 locations and annual increase of client sessions.

Healthcare, Arts and Culture, Education, and the Faith-based community. Charitable organizations are categorized based on their mission and area of work. You can search for charitable organizations working in a particular sector to find an organization doing work that interests you.

Transparency - Giving with Confidence
Transparency and access to information are critical elements of the decision making process for many donors today. Individuals will often research an organization before deciding where to invest their time, talent, and treasure. Likewise, giving with confidence can only happen when you have access to the information you need to make an informed decision.

Done

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Nonprofit Profile
http://rctf.guidestar.org/NonprofitProfile.aspx?OrgId=2690

Most Visited - Getting Started Latest Headlines

Nonprofit Profile

Lutheran Counseling Services, Inc.

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By the Community Foundation

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RELATED INFORMATION

Volunteering
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Charitable Organizations
Charitable organizations fall into 5 general

Overview

General Information

Statements and Search Criteria

Programs

Management

Governance

Financials

Other Documents

[Donate Now](#)

Management

CEO/Executive Director
Rev. Dr. Melvin R. Jacob

CEO Term Start
Mar 1990

CEO Email
mjacobica@aol.com

CEO Experience
Dr. Melvin Jacob has been the Executive Director at LCS since its start in 1987 (LCS was Inc. 3/90). He holds a D.Min. with study emphasis in Pastoral Counseling. He is a FL Licensed Marriage and Family Therapist, a Diplomate for Amer. Assn. of Pastoral Counselors, and Approved Supervisor and Member of the Amer. Assn. for Marriage and Family Therapy. He has 12 years of Parish experience and was a Chaplain (COL) in the Army Reserves for 30 years.

Number of Full Time Staff
4

Number of Part Time Staff
4

Number of Volunteers
30

Nonprofit
Lutheran Counseling Services, Inc.

Address
1305 Orchid Avenue
Winter Park, FL 32789

Primary Phone
(407) 644-6692

Primary Fax
(407) 644-4882


Web Site

Done

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Nonprofit Profile

http://rctf.guidestar.org/NonprofitProfile.aspx?OrgId=3970



Nonprofit
Habitat for Humanity of Greater Orlando

Address
1925 Traylor Blvd.
Orlando, FL 32804

Primary Phone
(407) 648-4567

Primary Fax
(407) 648-4450

Web Site
[Click to visit nonprofit website](#)

Contact Email
information@habitat.orlando.org

CEO/Executive Director
Ms. Dee Danmeyer

Board Chair
Quino E. Martinez

Board Chair Company
Affiliation
Lowndes, Droschick, Doster, Kantor & Reed, P.A.

Board Members
[View](#)

Year of Incorporation
1987

Former Names

Organization received a competitive grant from the community foundation in the next five years.

October 2002 - May 2003

CHAMBER OF COMMERCE OF FREDERICK COUNTY, MD, DIRECTOR OF EVENTS AND MEMBERSHIP - November 1997 - October 2002

Number of Full Time Staff
11

Number of Part Time Staff
1

Number of Volunteers
5000

Number of Contract Staff
0

Staff Retention Rate %
77

Organization has Fundraising Plan?
Yes

Organization has Strategic Plan?
Under Development

Years Strategic Plan Considers
5

Date Strategic Plan Adopted

Management Succession Plan
No

Organization Policies And Procedures
Yes

programs. Step 2: Contact the organization (s) that interest you to learn about possible volunteer opportunities.

Charitable Organizations

Charitable organizations fall into 5 general sectors - Social Services, Healthcare, Arts and Culture, Education, and the faith-based community. Charitable organizations are categorized based on their mission and area of work. You can search for charitable organizations working in a particular sector to find an organization doing work that interests you.

Transparency: Giving with Confidence

Transparency and access to information are critical elements of the decision making

Done

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Nonprofit Profile

http://nclf.guidestar.org/NonprofitProfile.aspx?OrgId=2842

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Economic Science Carbon, Inc. Nonprofit Profile

Other Documents

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Nonprofit
Winter Park Day Nursery, Inc.

Address
741 S Pennsylvania Ave
Winter Park, FL 32789

Primary Phone
(407) 647-0505

Primary Fax
(407) 647-0518

Web Site
[Click to visit nonprofit website](#)

Contact Email
execdirector@winterpark...

CEO/Executive Director
Ms. Judith E. Nelson

Board Chair
Mr. David Isaacson

Board Chair Company Affiliation
Smith Barney

Board Members
View

Year of Incorporation

CEO Experience

USAA CHILD DEVELOPMENT CENTER
Tempe, AZ 85287
Director Nov 1998-2007
This Center had numerous internal problems when I became Director in 1998. Through proactive leadership and reorganization, I was able to increase enrollment & improve parent and staff morale. We implemented a new curriculum, attained NAEYC Accreditation, and re-accreditation while under my leadership.

CORNER COTTAGE CHILD CARE CENTER
Ann Arbor Veterans Administration Hospital
Ann Arbor, MI 48105
Director Jan 1995-Aug 1998
This Corporate Child Care Center was on the verge of closing at the end of 1994. I revitalized and reorganized all areas of program and administration, bringing the Center to full capacity (with a wait list) by the end of 1995. I directed all financial aspects of this non-profit center, including applying for a grant. I also re-organized the program, introduced the High Scope curriculum.

LITTLE TIGER'S CHILD CARE
Ann Arbor, MI 48104
Director Mar 1991-Oct 1994
Directed all aspect of a large 501(c)(3) non-profit Child Care Center. During first two years, I increased enrollment from sixty-nine children to over a hundred twenty children (with twenty-eight on a wait list). Scheduled, trained and supervised twenty-nine teachers and aides. Processed payroll, wrote grants, budgets and organized fund-raiser.

KIDS IN DEVELOPMENT (KIDS) CENTER
Domino's Pizza Corporate Child Care Center
Gulfport, MS
Director Feb 1985-Aug 1990
Established a Corporate Child Care Center for Domino's (RPM) Pizza. Organized all aspects of set up from finding a site to equipping the facility, hiring and training staff, and complying with state licensing requirements. Had full responsibility of maintaining and running the Center for over five years. Established and implemented philosophy, curriculum and goals. Maintained staffing, training, budgeting, financial management, licensing requirements, center philosophy and policies.

Charitable Organizations

Charitable organizations fall into 3 general sectors - Social Services, Healthcare, Arts and Culture, Education, and the faith-based community. Charitable organizations are categorized based on their mission and area of work. You can search for charitable organizations working in a particular sector to find an organization doing work that interests you.

Transparency: Giving with Confidence

Done

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Nonprofit Profile

http://cclf.guidestar.org/NonprofitProfile.aspx?OrgId=2842

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Economic Justice Coalition, Inc. Nonprofit Profile

Name	Start	End
Lynda Mays	Apr 1998	Oct 1997

Senior Staff

Name	Title	Experience/Biography
Mrs. Meta Dennis	Director of Education	

Management Reports to Board?
Yes

CEO Formal Evaluation and Frequency
Yes - Annually

Senior Management Formal Evaluation and Frequency
Yes - Annually

Non Management Formal Evaluation and Frequency
Yes - Quarterly

Collaborations

External Assessments and Accreditations

External Assessment or Accreditation	Year
National Association of Child Care Resource and Referral Agencies - Child Care Aware Consumer Education Quality Assurance Program - Certification	2009

Risk Management Provisions
Commercial General Liability and D and O and Umbrella or Excess and Automobile and Professional

Government Licenses
Child Care/Services

Non-discrimination Policy

Done

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Nonprofit Profile

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Economic Justice Cartoon, see... Nonprofit Profile

Risk Management Provisions

Commercial General Liability and D and O and Umbrella or Excess and Automobile and Professional

Government Licenses

Child Care/Services

Nondiscrimination Policy

Under Development

Whistle Blower Policy ⓘ

No

Document Destruction Policy ⓘ

Yes

Directors and Officers Insurance Policy

Yes

CEO Comments

In today's environment there are has many challenges that the Nursery faces. There are many families that simply cannot afford to send their children to school as the parents have lost their jobs or had their hours or wages reduced. As a Board we see the economic challenges trying to raise enough awareness and money from donations to finance the annual budget. Operating costs are not going down, they are increasing. Electricity costs have gone up, food costs have gone up, insurance costs have gone up, etc. Combine that with Government agencies, endowments, foundations and individuals are all cutting back on or eliminating their donations makes this a very troubling time for us. The fear of the unknown and the fear of arguably the worst economic crisis in all of our memories has made it that much more difficult to increase donations enough to keep pace with costs. This year we have been turned down by more grant opportunities than in any other year. We are showing our current and prospective donors and sponsors that we can be prudent with the money they give us. We have also re-evaluated our Budget to see where we can save.

We/The Board run a very financially prudent and sound operation and the children and their families depend on us!

Done

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Nonprofit Profile

http://rctf.guidestar.org/NonprofitProfile.aspx?OrgId=2702

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Advanced Search Your Community Giving Contact Us Home FAQs

Back to Search Results

Metropolitan Orlando Urban League, Inc. d/b/a Central Florida Urban League

REVIEWED
BY THE CHARITABLE FOUNDATION

[Donate Now](#)

- Overview
- General Information
- Statements and Search Criteria
- Programs
- Management
- Governance**
- Financials
- Other Documents
- Donate Now

Governance

Board Chair

Mr. Michael Lewellen

Board Chair Company Affiliation

Board Chair Term

Oct 2008 to June 2010

Board Members

Name	Company Affiliations	Status
Mr. Darrell Butler	Butler Consulting Group-BC Innovations	Voting
Mrs. Yolanda Cade	AAA	Voting
Mr. Horace G. Dawson, III	Darden Restaurants	Voting
Mr. Mark Glover	M & S Enterprises, Inc.	Voting
Mr. Oliver Hastings	Peninsula Metal Finishing	Voting

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RELATED INFORMATION

Volunteering

There are hundreds of opportunities to give your time and talent to a charitable organization in Central Florida. Start your search here. **Step 1:** Learn about an organization's mission and programs. **Step 2:** Contact the organization (s) that interest you to learn about possible

Nonprofit

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Nonprofit Profile

http://cfl.guidestar.org/NonprofitProfile.aspx?OrgId=2702

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Economic Justice Coalition, Inc. Nonprofit Profile

Financials

Other Documents

Donate Now

 **Central Florida Urban League**

Nonprofit
Metropolitan Orlando Urban League, Inc. d/b/a Central Florida Urban League

Address
2804 Selco Drive
Orlando, FL 32808

Primary Phone
(407) 841-7694

Primary Fax
(407) 841-9114

Web Site
[Click to visit nonprofit website](#)

Contact Email
info@cfl.org

CEO/Executive Director
Alle L. Braswell, Jr.

Board Chair
Mr. Michael Lewellen

Board Chair Company Affiliation

Board Members
[View](#)

Year of Incorporation
1978

Former Names

Board Members

Name	Company Affiliations	Status
Mr. Darrell Butler	Butler Consulting Group-BC Innovations	Voting
Mrs. Yolanda Cade	AAA	Voting
Mr. Horace G. Dawson, III	Darden Restaurants	Voting
Mr. Mark Glover	M & S Enterprises, Inc.	Voting
Mr. Oliver Hastings	Peninsula Metal Finishing	Voting
Mr. Eric A. Jackson	Jones Lang Leselle	Voting
Mr. Edward Johnson	LYNX	Voting
Mrs. Linda Landman-Gonzalez	Orlando Magic	Voting
Mr. Michael E. Lewellen	Community Volunteer	Voting
Mr. Henry Maldonado	Enzian Theater	Voting
Mr. Frank Thompson	The Worship Center	Voting
Mr. J. Tony Thompson	PNC Bank	Voting

Board Demographics ⓘ

Ethnicity:

- African American/Black: 10
- Asian American/Pacific Islander: 0
- Caucasian: 1
- Hispanic/Latino: 1
- Native American/American Indian: 0
- Other: 0
- Other (if specified): 0

organization in Central Florida. Start your search here. **Step 1:** Learn about an organization's mission and programs. **Step 2:** Contact the organization (s) that interest you to learn about possible volunteer opportunities.

Charitable Organizations

Charitable organizations fall into 5 general sectors - Social Services, healthcare, Arts and Culture, Education, and the faith-based community. Charitable organizations are categorized based on their mission and area of work. You can search for charitable organizations working in a particular sector to find an organization doing work that interests you.

Transparency:
[Click here](#)

Done

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Nonprofit Profile

http://ckf.guidestar.org/NonprofitProfile.aspx?OrgId=2702

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Economic Science Carbon, Inc. Nonprofit Profile

Organization received a competitive grant from the community foundation in the past five years

No

Gender

Female: 2

Male: 10

Not Specified: 0

Board Term Lengths

2

The Better Business Bureau's Standards for Charity Accountability recommends at least 65% board attendance (<http://us.bbb.org>).

Board Meeting Attendance %

65

Written Board Selection Criteria

Under Development

Written Conflict Of Interest Policy

Yes

Percentage of Monetary Contributions

7

Board Co-Chair

Board Co-Chair Company Affiliation

Board Co-Chair Term Start

Number of Full Board Meetings Annually

10

Constituent Board Members

Name	Company Affiliations	Status

Percentage of In-Kind Contributions

Confidence

Transparency and access to information are critical elements of the decision making process for many donors today. Individuals will often research an organization before deciding where to invest their time, talent, and treasure. Likewise, giving with confidence can only happen when you have access to the information you need to make an informed decision. All of the organizations that appear in our knowledge base are identified for their transparency by our "Reviewed" icon.

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Nonprofit Profile

http://cxf.guidestar.org/NonprofitProfile.aspx?OrgId=2702

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Economic Justice Coalition, Inc. - Nonprofit Profile

Board Co-Chair Company Affiliation

Board Co-Chair Term Start

Number of Full Board Meetings Annually ⓘ
10

Constituent Board Members

Name	Company Affiliations	Status
------	----------------------	--------

Percentage of In-Kind Contributions
42

Standing Committees

- Executive
- Finance
- Human Resources / Personnel
- Membership
- Nominating
- Program / Program Planning
- Audit
- Development / Fund Development / Fund Raising / Grant Writing / Major Gifts

Additional Board/s Members and Affiliations

Name	Company Affiliations	Status
------	----------------------	--------

CEO Comments

Foundation Staff Comments

Done

Bach Festival Society Of Winter Park

REVIEWED
BY THE GUIDESTAR SERVICE

Donate Now

Financial figures are entered by community foundation staff members who review the organization's audit and IRS form 990. Reference the financial comments for source of financial figures.

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Overview

General Information

Statements and Search Criteria

Programs

Management

Governance

Financials

Other Documents

Donate Now

Bach Festival Society
OF WINTER PARK

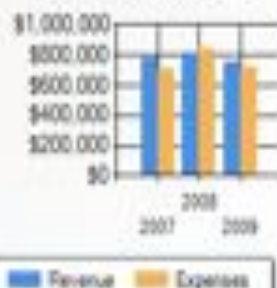
Nonprofit
Bach Festival Society Of Winter Park

Address
1000 Holt Ave - 2763
Winter Park, FL 32789

Primary Phone
(407) 646-2182

Financials

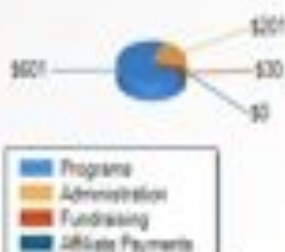
Income vs. Expense



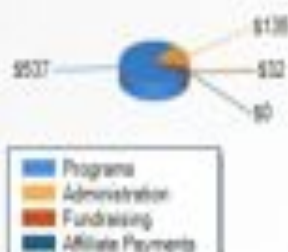
Expense Breakdown 2009 (000s)



Expense Breakdown 2008 (000s)



Expense Breakdown 2007 (000s)



RELATED INFORMATION

Volunteering

There are hundreds of opportunities to give your time and talent to a charitable organization in Central Florida. Start your search here. Step 1: Learn about an organization's mission and programs. Step 2: Contact the organization (s) that interest you to learn about possible volunteer opportunities.

Charitable Organizations

Charitable organizations fall into 5 general sectors - Social

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Nonprofit Profile

http://rctf.guidestar.org/NonprofitProfile.aspx?OrgId=2492

(407) 646-2692

Web Site
[Click to visit nonprofit website](#)

Contact Email
info@beachfestivalvaflor.com

CEO/Executive Director
 Elizabeth Quinn

Board Chair
 Rev Eric Ravndal, III

Board Chair Company Affiliation
 Community Volunteer

Board Members
[View](#)

Year of Incorporation
 1993

Former Names

Organization received a competitive grant from the community foundation in the past five years
 Yes

Fiscal Year
 2010

Projected Revenue
 \$800,000

Projected Expenses
 \$860,000

Form 990s

- 2009 990
- 2008 IRS 2007-2008 Form 990
- 2007 IRS 2006-2007 Form 990
- 2006 IRS 2005-2006 Form 990

Audit Documents

- 2009 Beach Festival 08-09 Audit
- 2008 Beach Festival 07-08 Audit
- 2007 Beach Festival 06-07 Audit
- 2006 Beach Festival 05-06 Audit

IRS Letter of Exemption

- IRS Letter of Determination

healthcare, Arts and Culture, Education, and the faith-based community. Charitable organizations are categorized based on their mission and area of work. You can search for charitable organizations working in a particular sector to find an organization doing work that interests you.

Transparency: Giving with Confidence

Transparency and access to information are critical elements of the decision making process for many donors today. Individuals will often research an organization before deciding where to invest their time, talent, and treasure. Likewise, giving with confidence can only happen when you have access to the information you need to make an informed decision.

Prior Three Years Total Revenue and Expense Totals Chart

Fiscal Year	2009	2008	2007
Total Revenue	\$751,898	\$816,706	\$777,155
Total Expenses	\$713,735	\$832,437	\$703,393

Prior Three Years Revenue Sources Chart

Revenue By Revenue Source

Fiscal Year	2009	2008	2007
-------------	------	------	------

Prior Three Years Total Revenue and Expense Totals Chart

Fiscal Year	2009	2008	2007
Total Revenue	\$751,898	\$816,706	\$777,155
Total Expenses	\$713,755	\$832,437	\$703,593

Prior Three Years Revenue Sources Chart

Revenue By Revenue Source

Fiscal Year	2009	2008	2007
Foundation and Corporation Contributions	\$183,991	\$57,000	\$0
Government Contributions	\$84,905	\$98,504	\$46,824
Federal	\$0	\$0	\$0
State	\$9,905	\$0	\$0
Local	\$75,000	\$0	\$0
Earned Revenue	\$203,800	\$187,352	\$184,793
Interest and Dividend Income	\$55,456	\$67,616	\$64,387
Membership Dues	\$0	\$0	\$0
Special Events	\$0	\$0	\$0
Revenue In-Kind	\$177,979	\$192,236	\$124,300
Other	\$5,087	\$44,734	\$35,120

Earned revenue represents income generated in direct exchange for a product or service. Earned income includes income from government contracts.

Research organization before deciding where to invest their time, talent, and treasure. Likewise, giving with confidence can only happen when you have access to the information you need to make an informed decision. All of the organizations that appear in our knowledge base are identified for their transparency by our "Reviewed" icon.

Prior Three Years Expense Allocations Chart

Expense By Type

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Nonprofit Profile

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Economic Science Coalition, Inc. Nonprofit Profile

ASSETS AND LIABILITIES

Fiscal Year	2009	2008	2007
Total Assets	\$2,013,831	\$2,490,968	\$2,819,022
Current Assets	\$85,502	\$52,184	\$63,310
Long-Term Liabilities	\$0	\$0	\$0
Current Liabilities	\$58,955	\$65,773	\$89,743
Total Net Assets	\$1,954,876	\$2,421,255	\$2,729,279

Short Term Solvency

Fiscal Year	2009	2008	2007
Current Ratio: Current Assets/Current Liabilities	1.47	0.75	0.71

Long Term Solvency

Fiscal Year	2009	2008	2007
Long-term Liabilities/Total Assets	0%	0%	0%

Prior Three Years Top Three Funding Sources

Top Three Funding Sources

Fiscal Year	2009	2008	2007
Top Funding Source & Dollar Amount	Earned Income \$203,800	Individuals \$361,500	Individuals \$446,031
Second Highest Funding Source & Dollar Amount	Foundations & Corporations \$183,991	In-Kind \$192,236	Earned Income \$184,793
Third Highest Funding Source & Dollar Amount	In-Kind Revenue \$177,979	Earned Income \$187,532	In-Kind \$124,300

Done



essential information. smarter decisions. powerful change.

Michelle Chapin
Project Director



COMMUNITY FOUNDATION
of Central Florida



essential information. smarter decisions. powerful change.

“Coaching” For Completing your Portrait



COMMUNITY FOUNDATION
of Central Florida

Before You Begin your DonorEdge Portrait...

1. Read through the entire User Guide and FAQs at least once **prior** to starting your portrait.
2. Gather all documents, data, and program description information **prior** to starting your portrait.
3. Keep documents to upload under 10MB and upload in PDF format.
4. Copy and paste text-heavy sections from Word.
5. Make sure 990s have both signatures
6. Policies and procedures need Board Members approval dates
7. **Save** as you go! (a session will time out after 30 mins.)
8. Only one person can save their work at a time
9. Do NOT use AOL browser.
10. Attend a Help Session at Rollins
 1. **Thursday, July 8, 1-5 p.m.**
 2. **Friday, July 23, 1-5 p.m.**
11. Submit your portrait by **Wednesday, July 28, 2010**

Incomplete Portraits

This organization's portrait is currently unavailable for one of the following reasons:

- the organization is currently not in business,
- the organization has declined to participate,
- the organization has not yet completed its portrait, or
- the portrait is under review

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